

## United States Rowing Association Operating Budgets

	Annual Budget 2016	Annual Budget 2017
<b>Revenues</b>		
Contributions	105,000	114,500
Grants & USOC Funding	3,631,895	3,349,338
Sponsorship	953,350	679,500
Events	871,500	943,000
Dues	2,533,255	3,075,776
Sales	511,400	491,875
Entry Fees & Regatta's	1,910,270	2,034,225
Other	212,451	454,400
Investment Activity	8,700	9,000
<b>Total Revenues</b>	<b>10,737,821</b>	<b>11,151,614</b>
<b>Expenses</b>		
Sales Related	129,600	100,950
Program/Events	3,466,104	3,459,228
Travel	2,264,050	2,126,060
Salaries & Benefits	3,407,760	4,041,418
Occupancy	322,139	357,524
Administrative	994,103	1,028,681
Depreciation	148,000	165,000
<b>Total Expenses</b>	<b>10,731,756</b>	<b>11,278,861</b>
<b>Net Excess/(Deficit)</b>	<b>6,065</b>	<b>(127,247)</b>