

Description	2013 Budget	2014 Budget
Revenues		
Contributions	60,000	32,000
Grants & USOC Funding	2,300,000	2,567,730
Sponsorship	725,800	919,650
Events	179,000	475,300
Dues	1,790,500	1,855,725
Sales	267,375	373,450
Entry Fees & Regattas	1,179,270	1,280,100
Other	121,000	120,700
Investment Activity	6,200	6,200
Total Revenues	6,629,145	7,630,855
Expenses		
Sales Related	62,925	140,250
Program/Events	1,648,900	1,966,823
Travel	1,417,448	1,644,078
Salaries & Benefits	2,449,012	2,821,318
Occupancy	241,500	236,700
Administrative	635,568	675,670
Depreciation	132,000	105,000
Total Expenses	6,587,353	7,589,839
Net Excess/(Deficit)	41,792	41,016